

14484 Dedeaux Rd. Gulfport, MS 39503 228-831-1019 www.gcbs.net We Sell That Too!!!

## GCBS VS. THE COMPETITION

| Question?  | AMAZON | BIG BOX<br>STORES | LOCAL | SAM'S | GCBS |
|--|--------|-------------------|-------|-------|------|
| Are they local?  | NO     | NO                | YES   | NO    | YES  |
| Have they supported our local school ball teams and cheerleaders for over 35 years?                                  | NO     | NO                | ?     | NO    | YES  |
| Fast, Absolutely Free Next Day Delivery?   | NO     | NO                | ?     | NO    | YES  |
| No Minimum Order?  | ?      | NO                | NO    | NO    | YES  |
| No Minimum Order Fee?  | NO     | NO                | ?     | YES   | YES  |
| No Fuel Surcharge Fee?   | ?      | ?                 | NO    | NO    | YES  |
| Professional Designer on staff for free custom furniture design/layout?  | NO     | NO                | NO    | NO    | YES  |
| Over 20 Furniture Manufacturer's to choose from on MS State & GSA Contract?  | NO     | NO                | NO    | NO    | YES  |
| Incredibly fast & efficient credit & return policy?  | NO     | NO                | ?     | NO    | YES  |
| Experienced customer service staff ready to answer and assist with any questions you might have?                     | NO     | NO                | ?     | NO    | YES  |
| Professional sales staff making scheduled sales calls to help keep up with your everyday business needs?             | NO     | NO                | ?     | NO    | YES  |
| Very friendly and efficient driver's that will take time to check in your order and put your supplies where they go? | NO     | NO                | ?     | NO    | YES  |
| Does vendor deliver their own products?  | NO     | NO                | YES   | NO    | YES  |
| Does vendor have their own furniture & assembly team?  | NO     | NO                | ?     | NO    | YES  |
| Firm pricing quarterly?  | NO     | NO                | NO    | NO    | YES  |
| No membership fee?   | NO     | YES               | YES   | NO    | YES  |
| Price match guarantee?   | NO     | NO                | NO    | NO    | YES  |